

Access the opportunities.

## **CORPORATE BROCHURE**

Forward-looking, intelligently designed investment strategies

## VanEck's Mission and Philosophy

## Founded in 1955, VanEck's mission is to offer investors forward-looking, intelligently designed strategies.

- VanEck thinks outside the confines of financial markets as they exist today and identifies what major historical trends — e.g. geopolitical and technological — will change the opportunity set of these markets
- Being one of the first to offer investors access to international markets in 1955 set the tone for our drive to identify and define investment trends
- Our story evolves with the early identification of asset classes and trends that went on to shape the investment management business: in 1968 with monetary policy and gold, in 1993 with China and emerging markets, and in 2006 with exchange-traded funds

## VanEck brings its best to clients and investors through:

#### Independence

A history of putting clients' interests first in all market environments

#### **Accessibility**

Client access to portfolio management teams and firm resources

#### Insigh

Early identification of investment trends and asset classes that investors may be missing

#### **Execution**

Market-tested portfolio management teams and well-designed processes

#### **History of Innovation**

VanEck\*

2

ACTIVE FUNDS

Alpha derived from expert research and security selection or through enhanced index and model-driven solutions VanEck\*

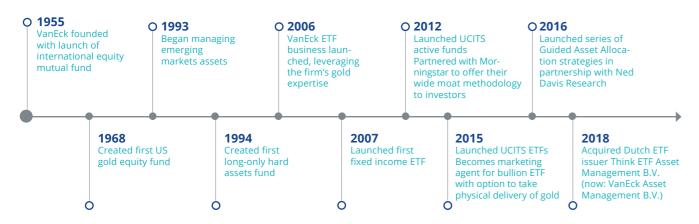
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Market selection and index construction to promote investability, liquidity, diversity, and transparency VanEck\*

MVIC

Investable indices based on three key factors: liquidity, pure play exposure, and diversification

## Since 1955, empowering investors to strengthen their long-term portfolios by looking beyond conventional asset classes.



## VanEck Active and Passive Solutions

# VanEck offers active and passive strategies with compelling exposures supported by well-designed investment processes.

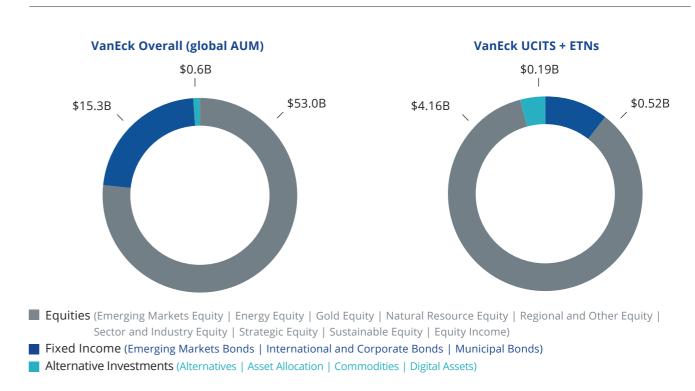
The firm's capabilities range from core investment opportunities to more specialized exposures to enhance portfolio diversification.

#### **Clients**

- 400+ institutions globally sovereign, public, endowment, foundation, corporate
- Financial advisers

#### **Investment Capabilities**

Active & Passive





Data as of 31 March 2020.

For qualified and/or professional investors only.

For qualified and/or professional investors only.

3

## VanEck Active Funds

Our actively managed strategies are fueled by in-depth, bottom-up research and security selection from portfolio managers with direct experience in the sectors and regions in which they invest.

#### **VanEck - Global Resources UCITS**

Investment Focus: Natural Resource Equities ISIN: IE00BYXQS535 (USD I1)\*

**Objective:** Seeks to generate medium to long-term

capital growth by means of a portfolio of international equity investments in the commodities sector. **Strategy:** The strategy was launched in 1994 as the first long-only hard assets fund in the US. The Portfolio Manager is supported by a seasoned 11-person investment team. Among the industry's largest, this team, which includes two geologists and two engineers, has deep industry expertise (average 22 years), as well as sector and market experience. The investment team uses a fundamental bottom-up approach to analyze both resource companies and commodities

#### VanEck – Global Gold UCITS (Feeder) / Lombard Odier – World Gold Expertise Fund (Master)

Investment Focus: Gold Mining Equities ISIN: IE00BYXQSB98 (USD I1)\*

**Objective:** Seeks to achieve long-term capital appreciation by investing in common stocks of gold mining companies; may take current income into consideration when choosing investments.

Strategy: VanEck launched the first US gold equity strategies back in 1968 and continues to be a thought leader and pioneer in gold equity management with an outstanding track record. The Portfolio Manager has nearly 40 years of industry experience and worked for 14 years as a gold exploration geologist in the fields. The strategy's core strategic approach combines top-down macro analysis with comprehensive bottom-up research. VanEck is one of the largest gold mine investors globally.

#### **VanEck – Emerging Markets Bond UCITS**

Investment Focus: Emerging Markets Bonds (hard currency bonds and local currency bonds)
ISIN: IE00BYXQSF37 (USD I1)\*

**Objective:** Seeks total return, consisting of income and capital appreciation.

Strategy: The strategy was launched in 2012. The portfolio manager has conducted business in emerging markets for approximately 25 years. It has the flexibility and ability to invest across all emerging markets debt components, sovereign and corporates bonds denominated in local and hard currency. The investment team employs a bottom-up proprietary investment process that normalizes country and issuer data, analyze risk premiums, and conduct a series of tests to assess short to medium-term risk and correlation effects. Security selection is mostly influenced by country or issuer specific factors rather than broad market factors.

#### **VanEck - Emerging Markets Equity UCITS**

**Investment Focus:** Emerging Markets Equities **ISIN:** IE00BYXQSL96 (USD I1)\*

**Objective:** Seeks long-term capital appreciation by investing primarily in equity securities in emerging markets around the world.

**Strategy:** The strategy was launched in 2002. The emerging markets equity team has a significant history and track record in the emerging markets space. The strategy follows a fundamentally driven stock selection and research process focusing on a SGARP ("Structural Growth at a Reasonable Price") approach, with the flexibility to invest across the market cap spectrum.

#### \*additional institutional and/or retail share classes available

# VanEck Exchange-Traded Funds & ETNs

Investability, liquidity, diversity, and transparency are key to the experienced decision-making around market and index selection underlying VanEck's passive strategies.

Equity ETFs	Eq	uit	y E1	<b>F</b> s
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				Product	Income			
	Hard Assets Equity	ISIN <sup>1</sup>	TER	Structure	Treatment			
	VanEck Vectors Gold Miners UCITS ETF	IE00BQQP9F84	0.53%	Full Replication	Accumulation			
	VanEck Vectors Junior Gold Miners UCITS ETF	IE00BQQP9G91	0.55%	Full Replication	Accumulation			
	VanEck Vectors Natural Resources UCITS ETF	IE00BDFBTK17	0.50%	Full Replication	Accumulation			
	VanEck Vectors Global Mining UCITS ETF	IE00BDFBTQ78	0.50%	Full Replication	Accumulation			
		,	1	'	I			
Region Equity								
	VanEck Vectors Global Equal Weight UCITS ETF	NL0009690221	0.20%2	Full Replication	Distributing			
	VanEck Vectors European Equal Weight UCITS ETF	NL0010731816	0.20%	Full Replication	Distributing			
	VanEck Vectors Morningstar North America Equal Weight UCITS ETF	NL0011376074	0.20%	Full Replication	Distributing			
	VanEck Vectors AEX UCITS ETF	NL0009272749	0.30%	Full Replication	Distributing			
	VanEck Vectors AMX UCITS ETF	NL0009272756	0.35%	Full Replication	Distributing			
	Sustainable Equity							
	VanEck Vectors Sustainable World Equal Weight UCITS ETF	NL0010408704	0.30%	Full Replication	Distributing			
	variety vectors sustainable violid Equal velight och sen	1420010400704	0.5070	Tull Replication	Distributing			
	Strategic Equity							
	VanEck Vectors Morningstar US Wide Moat UCITS ETF	IE00BQQP9H09	0.49%	Full Replication	Accumulation			
	VanEck Vectors Morningstar Global Wide Moat UCITS ETF	IE00BL0BMZ89	0.52%	Full Replication	Accumulation			
	VanEck Vectors Global Real Estate UCITS ETF	NL0009690239	0.25%	Full Replication	Distributing			
	Production of the second	'			-			
	Equity Income	ı	ı	l	1 .			
	VanEck Vectors Preferred US Equity UCITS ETF	IE00BDFBTR85	0.41%	Full Replication	Accumulation			
	VanEck Vectors Morningstar Developed Markets Dividend Leaders	NL0011683594	0.38%	Full Replication	Distributing			
	UCITS ETF							
	Thematic							
	VanEck Vectors Video Gaming and eSports UCITS ETF	IE00BYWQWR46	0.55%	Full Replication	Accumulation			
	VanEck Vectors Semiconductor UCITS ETF	IE00BMC38736	0.35%	Full Replication	Accumulation			
	VanEck Vectors Hydrogen Economy UCITS ETF	IE00BMDH1538	0.55%	Full Replication	Accumulation			
		ı	1		ı			
	Income ETFs	I	I	I	I			
	Government Bonds							
	VanEck Vectors J.P. Morgan EM Local Currency Bond UCITS ETF	IE00BDS67326	0.30%	Optimized	Accumulation			
	VanEck Vectors iBoxx EUR Sovereign Diversified 1-10 UCITS ETF	NL0009690254	0.15%	Full Replication	Distributing			
	VanEck Vectors iBoxx EUR Sovereign Capped AAA-AA 1-5 UCITS ETF	NL0010273801	0.15%	Full Replication	Distributing			
	Corporate Bonds							
	VanEck Vectors Global Fallen Angel High Yield Bond UCITS ETF	IE00BF540Z61	0.40%	Optimized	Accumulation			
	VanEck Vectors Emerging Markets High Yield Bond UCITS ETF	IE00BF541080	0.40%	Optimized	Accumulation			
	VanEck Vectors iBoxx EUR Corporates UCITS ETF	NL0009690247	0.40%	Full Replication	Distributing			
	validat vectors iboxx don corporates octis dir	1110003030247	0.1370	i uli nepiication	Distributing			
	ETNs							
	Ditital Assets ETNs							
	VanEck Vectors Bitcoin ETN	DE000A28M8D0	1.00%	Full Replication	Accumulation			
	VanEck Vectors Ethereum ETN	DE000A3GPSP7	1.00%	Full Replication	Accumulation			

Domicilie: IE in Ireland and NL in the Netherlands

<sup>&</sup>lt;sup>2</sup> On 31 December 2020, the ongoing charges figure applicable for this ETF is 0.20%, however the fund may apply a maximum ongoing charges figure of 0.20%. The VanEck Vectors Global Equal Weight UCITS ETF applies a tiered pricing structure, whereby the ongoing charges decrease as assets under management increase. On assets over €200 million, 0.17% is applied and on assets over €400 million, 0.15%. On the balance of assets in excess of €1 billion, an ongoing charge figure of 0.13% will be applied.

## Our ETFs in detail

#### **Equity ETFs**



#### **Hard Assets Equity**

#### VanEck Vectors™ Gold Miners UCITS ETF (GDX)\*

ISIN: IE00BQQP9F84 | Index: NYSE Arca Gold Miners Index

This ETF invests in equity securities issued by global producers of gold and silver with a high market capitalisation and trading liquidity.

#### **ETF characteristics:**

- Direct access to a broad selection of the world's leading gold and silver miners
- Historically low level of correlation with traditional asset classes

#### VanEck Vectors™ Junior Gold Miners UCITS ETF (GDXJ)\*

ISIN: E00BQQP9G91 | Index: MVIS Global Junior Gold Miners Index

This ETF invests in equity securities issued by global producers of gold and silver with predominantly a medium and small market capitalisation.

#### **ETF characteristics:**

- · Exposure predominantly to global small- and mid-cap companies from the gold and silver mining industry
- · Direct access to a broad selection of companies in the exploration or early gold mining phase
- Historically low level of correlation with traditional asset classes

#### VanEck Vectors™ Natural Resources UCITS ETF (HAP)

ISIN: IE00BDFBTK17 | Index: VanEck Natural Resources Index

This ETF invests in global equities involved in the production and distribution of commodities and raw materials in the following sectors: agricultural and water management, renewable energies, energy efficiency, precious and industrial metals and forest management.

#### **ETF** characteristics:

- Broadly diversified access to the following sectors: agricultural and water management (supply, infrastructure, technology), renewable energies (wind, solar), energy efficiency, precious and industrial metals and forest management
- First and only commodity stock index to contain alternative investments (water management and renewable energies)
- Only UCITS ETF to offer investors access to a diversified natural resources portfolio

#### VanEck Vectors™ Global Mining UCITS ETF (GDIG)

ISIN: IE00BDFBTQ78 | Index: EMIX Global Mining Constrained Weights Index

This ETF invests in equity securities issued by global companies involved in the production and distribution of commodities.

#### **ETF** characteristics:

6

- First and only UCITS ETF to offer investors global access to metal and mining securities from industrial and emerging markets
- Broadly diversified portfolio includes the most important raw materials (incl. gold, silver, copper, nickel, zinc, lithium, iron ore)

#### \*Risk: Investors should consider certain risks when investing in equity securities, such as, among others, higher counterparty risk per industry.

### (5)

#### **Region Equity**

#### VanEck Vectors™ Global Equal Weight UCITS ETF (TGET)

ISIN: NL0009690221 | Index: Solactive Global Equity Index

This ETF invests in 250 of the most liquid, highly capitalised (free float) companies from industrialised nations around the world.

#### ETF characteristics:

- Globally equally weighted with a maximum allocation of 40% per region
- Innovative fee model with declining costs as the assets under management rise
- Selective ESG criteria are taken into account based on the review and evaluation of our independent research partner VigeoEiris with regards to UN Global Compact violations

#### VanEck Vectors™ European Equal Weight UCITS ETF (TEET)\*

ISIN: NL0010731816 | Index: Solactive European Equity Index

This ETF invests in 100 companies from European industrialised nations.

#### **ETF characteristics:**

- Equally weighted exposure to European companies with a maximum weighting of 20% per country
- Selective ESG criteria are taken into account based on the review and evaluation of our independent research partner VigeoEiris with regards to UN Global Compact violations

#### VanEck Vectors™ Morningstar North America Equal Weight UCITS ETF (TNAE)\*

ISIN: NL0011376074 | Index: Morningstar® North America 100 Equal Weight Index™

This ETF contains 100 of the most highly capitalised (free float) securities from North America.

#### **ETF characteristics:**

- Equally weighted, diversified exposure to US and Canadian companies
- Selective ESG criteria are taken into account
- Highly capitalised companies (large caps)



#### **Sustainable Equity**

#### VanEck Vectors™ Sustainable World Equal Weight UCITS ETF (TSWE)\*

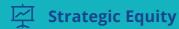
ISIN: NL0010408704 | Index: Solactive Sustainable World Equity Index

This ETF invests in the 250 most liquid, most highly capitalised (free float) companies around the world, which must first satisfy the strict sustainability criteria defined by VanEck´s SRI policy and supported by the analysis of VigeoEiris.

#### ETF characteristics:

- Investment criteria in three areas: environmental, social and corporate governance (ESG)
- Globally equally weighted with a maximum allocation of 40% per region
- Strict sustainability criteria defined by our independent research partner VigeoEiris

<sup>\*</sup>Risk: Investors should consider certain risks when investing in equity securities, such as, among others, higher counterparty risk per industry.



#### VanEck Vectors Morningstar US Wide Moat UCITS ETF (MOAT)\*

**ISIN:** IE00BQQP9H09 | **Index:** Morningstar® Wide Moat Focus Index™

This ETF invests in US equities with long-term competitive advantages and an attractive valuation.

#### **ETF characteristics:**

- Strategy based on a proven and transparent indexing model from Morningstar, the renowned research partner
- Companies with long-term competitive advantages for 20 years or longer (cost leadership, customer loyalty, network effects, efficient scaling and intangible assets)
- Based on Warren Buffett's "Economic Moats" concept
- · Targets companies trading at attractive prices relative to Morningstar's estimate of fair value

#### VanEck Vectors Morningstar Global Wide Moat UCITS ETF (GOAT)\*

ISIN: IE00BL0BMZ89 | Index: Morningstar® Global Wide Moat Focus Index™

This ETF invests in global equities with long-term competitive advantages and an attractive valuation.

#### **ETF characteristics:**

- Strategy based on a strong and transparent indexing model from Morningstar, the renowned research partner
- Companies with long-term competitive advantages for 20 years or longer (cost leadership, customer loyalty, network effects, efficient scaling and intangible assets)
- Based on Warren Buffett´s "Economic Moats" concept
- Targets companies trading at attractive prices relative to Morningstar's estimate of fair value

#### VanEck Vectors™ Global Real Estate UCITS ETF (TRET)\*

ISIN: NL0009690239 | Index: GPR Global 100 Index

This ETF covers 70% to 80% of the global investable real estate market capitalization of international real estate securities.

#### **ETF** characteristics:

- Global allocation of the top 100 real estate stocks across various sectors
- ETF with one of the lowest TERs in its asset class (TER of 0.25% p.a.)\*\*
- Selective ESG criteria are taken into account based on the review and evaluation of our independent research partner VigeoEiris with regards to UN Global Compact violations



#### VanEck Vectors™ Preferred US Equity UCITS ETF (PRF)\*

ISIN: IE00BDFBTR85 | Index: Wells Fargo® Hybrid and Preferred Securities Aggregate Index

This ETF invests in preferred securities issued by US companies.

#### **ETF** characteristics:

- The characteristics of preferred securities from US companies are similar to those of hybrid financial instruments
- Historically higher dividend yields compared to traditional securities
- · Preferred securities offer fixed annual dividend payments that are comparable to the yields earned by high-yield bonds

#### VanEck Vectors™ Morningstar Developed Markets Dividend Leaders UCITS ETF (TDIV)\*

**ISIN:** NL0011683594 | **Index:** Morningstar® Developed Markets Large Cap Dividend Leaders Index™

This ETF offers access to global equities with a high dividend yield, which are identified based on a proven and transparent indexing model from Morningstar, the renowned research partner.

#### **ETF** characteristics:

- Inclusion criteria are dividend growth and dividend continuity
- The top 100 of these securities are used in order of their ongoing dividend yield for index construction (REITS are excluded)
- Maximum weighting of any one sector: 40%
- Maximum weighting of any one security: 5%



#### **Thematic Equity**

#### VanEck Vectors™ Video Gaming and eSports UCITS ETF (ESPO)\*

ISIN: IE00BYWQWR46 | Index: MVIS Global Video Gaming and eSports Index

This ETF provides exposure to global video game and esports companies involved in the development of video games, esports and related hardware and software.

#### **ETF characteristics:**

- · Direct access to the largest companies with at least 50% of their revenues from video gaming and esports
- Globally diversified investment in disruptive growth industry
- Only UCITS ETF to offer investors access to a diversified portfolio of esports and video gaming companies

<sup>\*</sup>Risk: Investors should consider certain risks when investing in equity securities, such as, among others, higher counterparty risk per industry.
\*\*Unless otherwise specified, all information provided is current as at April 2021

<sup>\*</sup>Risk: Investors should consider certain risks when investing in equity securities, such as, among others, higher counterparty risk per industry.



#### **Thematic Equity**

#### VanEck Vectors™ Semiconductor UCITS ETF (SMH)\*

ISIN: IE00BMC38736 | Index: MVIS US Listed Semiconductor 10% Capped Index

The VanEck Vectors Semiconductor UCITS ETF invests in the overall performance of companies involved in semiconductor production and equipment.

#### **ETF** characteristics:

- · Direct access to the largest companies with at least 50% of their revenues from semiconductors and semiconductor equipment
- · Globally diversified investment in growth industry
- Only UCITS ETF to offer investors access to a diversified portfolio of semiconductors companies\*\*

#### VanEck Vectors™ Hvdrogen Economy UCITS ETF

ISIN: IE00BMDH1538 | Index: MVIS Global Hydrogen Economy Index

This ETF provides exposure to companies of the global hydrogen segment and also considers fuel cell companies and industrial gases companies to a certain extent.

#### **ETF characteristics:**

- Direct access to the largest companies with at least 50% of their revenues from the hydrogen economy (exceptions possible)
- · Globally diversified investment in disruptive growth industry

#### **Income ETFs**



#### **Government Bonds**

#### VanEck Vectors™ J.P. Morgan EM Local Currency Bond UCITS ETF (EMLC)

ISIN: IE00BDS67326 | Index: J.P. Morgan Government Bond Index-Emerging Markets Global Core Index This ETF invests in fixed-income securities issued by the governments of emerging markets denominated in their local currency.

#### **ETF characteristics:**

- · Globally diversified portfolio of government bonds issued by emerging markets in their local currency
- Maximum country weight of 10% and minimum country weight of 1% to 3% based on country's eligible debt outstanding amount
- Lowest TER among all UCITS ETFs in this category\*\*



#### **Government Bonds**

#### VanEck Vectors™ iBoxx EUR Sovereign Diversified 1-10 UCITS ETF (TGBT)

ISIN: NL0009690254 | Index: Markit iBoxx EUR Liquid Sovereign Diversified 1-10 Index This ETF comprises a portfolio of the 25 most liquid government bonds in the eurozone with time to maturity

of one to ten years.

#### **ETF characteristics:**

- Targeted exposure to euro-denominated government bonds
- Maximum weighting for one issuer of 20% or four bonds

#### VanEck Vectors™ iBoxx EUR Sovereign Capped AAA-AA 1-5 UCITS ETF (TAT)

ISIN: NL0010273801 | Index: Markit iBoxx EUR Liquid Sovereign Capped AAA-AA 1-5 Index

This ETF portfolio comprises 15 government bonds with investment-grade ratings, which have a remaining maturity time of between one and five years.

#### **ETF** characteristics:

- · Targeted exposure to euro-denominated government bonds with a rating of AA or higher
- Maximum weighting of 30% per country



#### **Corporate Bonds**

#### VanEck Vectors™ Global Fallen Angel High Yield Bond UCITS ETF (GFA)\*

ISIN: IE00BF540Z61 | Index: ICE Global Fallen Angel High Yield 10% Constrained Index This ETF invests in corporate fixed income securities that were rated investment grade at the time of issuance and have been downgraded to the high-yield segment (so-called "fallen angels").

#### **ETF** characteristics:

- Global Fallen Angels have a historically higher average credit quality than ordinary high-yield issuers
- Investors can benefit from possible temporary price distortions triggered by credit rating downgrades and the resulting return
- Diversification in sectors, countries and in these currencies: USD, GBP, EUR and CAD

#### VanEck Vectors™ Emerging Markets High Yield Bond UCITS ETF (HYEM)\*

ISIN: IE00BF541080 | Index: ICE BofAML Diversified High Yield US Emerging Markets Corporate Plus Index This ETF invests in USD-denominated high-yield corporate bonds from emerging markets.

#### **ETF** characteristics:

- Historically lower default rate compared to US high-yield bonds
- Potential for higher returns than with US high-yield bonds

<sup>\*</sup>Risk: Investors should consider certain risks when investing in equity securities, such as, among others, higher counterparty risk per industry.
\*\*Unless otherwise specified, all information provided is current as at April 2021

<sup>\*</sup>Risk: Investors should consider certain risks when investing in bond securities, such as, among others, higher counterparty risk per industry.



#### **Corporate Bonds**

#### VanEck Vectors™ iBoxx EUR Corporates UCITS ETF (TCBT)

ISIN: NL0009690247 | Index: Markit iBoxx EUR Liquid Corporates Index

This ETF comprises 40 euro-denominated corporate bonds with at least an investment-grade rating.

#### **ETF characteristics:**

- · Diversified exposure to euro-denominated corporate bonds with an investment-grade rating
- Direct access to corporate bonds from a variety of sectors (industrials, utilities and financial companies, etc.)

#### **ETNs**



#### **Ditital Assets ETNs**

#### VanEck Vectors Bitcoin ETN (VBTC)

ISIN: DE000A28M8D0 | Index: MVIS CryptoCompare Bitcoin VWAP Close Index

The VanEck Vectors Bitcoin ETN is a fully-collateralized exchange traded note that invests in bitcoin.

#### **ETF characteristics:**

- Direct access to the cryptocurrency, bitcoin
- 100% backed by bitcoin and stored in cold storage at a regulated crypto custodian with crypto insurance (up to a limited amount)
- Tradeable like an ETF on Deutsche Börse Xetra

#### VanEck Vectors Ethereum ETN (VETH)

ISIN: DE000A3GPSP7 | Index: MVIS CryptoCompare Ethereum VWAP Close Index (MVETHV Index)

The VanEck Vectors Ethereum ETN is a fully-collateralized exchange traded note that invests in Ethereum.

#### **ETF** characteristics:

- Direct access to the second biggest cryptocurrency, Ethereum
- 100% backed by Ethereum and stored in cold storage at a regulated crypto custodian with crypto insurance (up to a limited amount)
- Tradeable like an ETF on Deutsche Börse Xetra

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#### Disclosure for Irish ETFs:

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